

GoZERO Services

6030 Co Rd 146
P.O. Box 60
Zanesfield, OH 43360

gozero.org
support@gozero.org
(844) 467-0874

October 17, 2023

To whom it may concern:

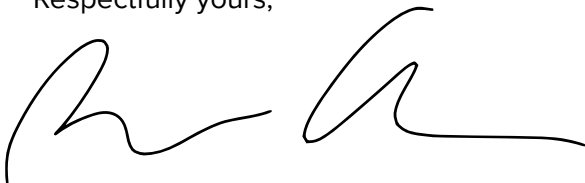
Thank you for the opportunity to provide this proposal in response to the City of Bexley's request for 2024 residential curbside food waste to composting disposal services. GoZERO is a second-generation food waste to composting operation continuously providing rollout cart services since December 2016 and curbside services since 2022.

Please note that both Andre and Headwater Farms compost production operations, listed later in this proposal as the two operations planned to receive compostable food waste from the City of Bexley, are in compliance with all applicable regulations and have ample capacity to accept the City's potential food waste volumes in the coming years.

It is our hope that we'll have the opportunity to prove ourselves the only food waste to composting disposal service provider the City of Bexley will ever need. Please don't hesitate to reach out if any questions arise through the course of evaluating the information.

Thank you for allowing GoZERO to be part of how you keep food waste out of the landfills, and thank you for helping to build a brighter future for our children's children.

Respectfully yours,

A handwritten signature in black ink, appearing to read 'David Andre', with a stylized, flowing script.

David Andre
Founder and Executive Director
(614) 746-4287
david@gozero.org

Background

GoZERO Services is excited to propose dropoff and curbside collection, hauling, and tipping services to the City of Bexley to support its food waste recycling program. GoZERO has provided commercial services since December 2016, drop-off since September 2018, and curbside since March 2022.

Our standard offering includes servicing 5-gallon buckets at curbside and 64-gallon rollout carts in commercial and dropoff settings. Compostable liners are provided, and material is always transported to a Class II food waste composting operation fully licensed by the Ohio EPA. See Attachment A below for a list of facilities.

Scope of Work

Service Locations:

GoZERO can offer weekly residential curbside service to 2,000+ homes starting January 1, 2024. Data and fees are managed per bucket serviced with no company limitation on how many buckets are allowed per household.

GoZERO offers commercial/drop-off services out of provided 64-gallon rollout carts on a per visit per cart basis and can flex 1 to as many as 30 carts per service visit weekly or every other week.

GoZERO with the City of Bexley will determine service days. All collections will be made at least once a week, Monday through Friday, between the hours of 7:00 a.m. to 7:00 p.m. If a holiday falls during the week, service may be provided the next day, except for no service on Sundays.

GoZERO will notify the City of Bexley if service is delayed at any time due to inclement weather or other issues and provide alternate service schedules at the time of notification.

GoZERO is committed to providing service in such a manner that is not a nuisance to residents. Our team will provide immediate clean-up if spills occur while providing services.

GoZERO maintains good working conditions and clearly marks all equipment necessary to complete the collection service of residential and commercial/drop-off food scrap waste.

It is requested that the City of Bexley will provide space to stage incidental equipment within the city. Typically, not more than 2,000 sqft of paved, secure, and well-lit space with incidental access to water and electricity is requested as a courtesy precaution for ensuring continuity and efficiency of services.

GoZERO's simplified list of acceptable compostable items is as follows:

- Fats & Sugars
- Meat & Dairy
- Beans & Eggs
- Fruits & Veggies
- Baked Goods & Pasta
- Non-Plastic Coated Paper
- Wood, Yard, & Animal Waste
- Certified Compostables

See [Compostability – What can \(or can't\) be composted?](https://gozero.org/compostability-what-can-or-cant-be-composted/) at gozero.org for GoZERO's full listing of acceptable and prohibited items.

Reporting and Accountability:

GoZERO is set up to provide nearly real-time reporting with a weekly validation to ensure accurate information and timely service follow-up in case of any issue. Invoices are sent on or near the first of each month, reflecting services from the prior month, and GoZERO can coordinate through the city or directly with households as needed.

GoZERO can provide tools to facilitate program household enrollment and management as part of the service. An example screenshot is included in Attachment B below. GoZERO maintains and shares information on program applicants, active, paused, and canceled participants.

GoZERO maintains a toll-free telephone number (844-467-0874) and an active support email address (support@gozero.org) monitored between 7:00 a.m. to 6:00 p.m. Monday through Friday. GoZERO will provide a contact(s) to the City of Bexley for any service questions.

In the event that a service visit is missed, GoZERO will make every effort to service the household's bucket. However, if follow-up service can not be provided timely enough, the participant would be invited to drop off their food scraps at the City's drop-off location. This creates a relatively convenient option for households that may have forgotten to set their food waste out.

GoZERO shall indemnify and hold the City of Bexley harmless, except in gross negligence or willful neglect.

A copy of GoZERO's certificate of insurance is included in Attachment C below:

- commercial vehicle insurance
- general liability insurance
- worker's compensation insurance authorized under the State of Ohio

GoZERO provides all labor and equipment necessary to service residential curbside customers. Our team consists of 9 employees, 7 of whom are licensed and trained to drive our fleet of 7 service trucks. Our drivers wear clean, branded, visible attire that complies with the American National Standards Institute (ANSI). All vehicle drivers obey Ohio Motor Vehicle Laws.

GoZERO will not subcontract the work.

GoZERO will maintain all permits, licenses, and approvals necessary for the residential curbside food scrap collection and commercial drop-off work.

Every effort will be made to operate, execute, and serve in good faith. As issues do arise, the City of Bexley can count on GoZERO to go the extra mile to do what it can to help recover and resolve, and GoZERO will count on the City of Bexley to do the same, each as a valued and trusted partner in serving the people of Bexley.

Upon 120 days' notice, both the City of Bexley and GoZERO have the right to withdraw from the contract for any reason.

Service Commencement & Duration of Contract:

GoZERO can start services on January 1, 2024, on an extendable three-year contract basis with 90 days notice. Services and contracts may be available with less notice. GoZERO reserves the right to increase prices by 5% per year within the contract term.

Bid Specifics: Base Bid

Curbside Residential Service:

- GoZERO offers curbside residential pricing structured on a per-bucket service basis as listed below:
 - Rate per scheduled bucket serviced up to 740 buckets per week = \$4.10/bucket
 - Rate per scheduled bucket greater than 740 buckets per week = \$3.70/bucket
 - Minimum flat rate for up to 160 weekly buckets each day = \$656. Fewer buckets may be scheduled on a weekly route day, but the fee will remain the same.
 - Limit 240 buckets per route
 - For example, 1,500 buckets serviced weekly is calculated as:
 - $(740 \text{ buckets} \times \$4.10) + (760 \times \$3.70) = \$5,846 \text{ per week}$
 - If a bucket is not set out to be serviced, it still counts as a serviced bucket for the week.
- GoZERO provides residential collection within 10 feet of the street right of way, adjacent household driveway, household curb number marker, inline with the front door, or as otherwise coordinated if these are untenable. No collection will be made immediately up at or around houses.
- GoZERO will provide a BPI-certified compostable liner for each bucket at each service to prevent leaks or spills and promote cleanliness. Additional BPI-certified compostable liners may be used for in-home collection and placed with provided liners.

Commercial and Drop-Off Service:

- GoZERO offers standardized pricing for its routine 64-gallon rollout cart food waste to composting “courier” disposal service. Pricing is structured per service visit and cart.
 - Base price per service visit = \$80
 - Additional charge per cart for carts 1 - 5 = \$15
 - Additional charge per cart for carts 6 and up = \$12
 - For example, 6 carts serviced at one location cost \$167 per service visit, which equals \$8,684 annually for weekly service or \$4,342 annually for every other week service.
 - These rates assume invoices are paid within 30 days, GoZERO carts are passively accessible for servicing 24/7, and non-compostable contamination is actively managed so that only incidental contamination occurs occasionally.

- Service includes cart emptying, complimentary weather permitting as needed cart washing, re-lining with a certified compostable liner, complimentary service data passively provided via Google Docs, feedback as needed on contamination or other issues related to serving, and, of course, assurance that materials collected go to be composted rather than landfilled.
- One-time nominal setup fees apply, typically \$99 to \$199. Read more at [“What are GoZERO's composting disposal services?”](#)

Bid Alternate 1: Bucket Distribution

- Printed GoZERO 5-gallon buckets with easy-peel lids can be provided for \$9/bucket and lids for \$3/lid. Pricing is the same for replacement buckets and lids.
- Deployment or collection of a bucket and lid is counted as a service visit. Replacing damaged or lost buckets and/or lids during a regular service visit can be executed.
- Broken handles will constitute a broken bucket in need of replacement. Buckets and/or damaged lids that can not fully seal will constitute a replacement need.

Bid Alternate 2: Compost Distribution

GoZERO can provide ~7 gal / ~35 lb bags of compost delivered directly to households as part of regular service visits between April 15 and May 1 of each year for \$70/bag, provided requestor addresses are provided no later than April 15 of that year.

Attachment A: OEPA Class II Compost Facility Information

OEPA Class II Compost Facility Information

Facility 1 Name: Andre Farms Compost Production
Facility 1 Location: 13529 Co Rd L, Wauseon OH 43567
Facility 2 Name: Headwater Farms Compost Production
Facility 2 Location: 6030 Co Rd 146, Zanesfield, OH 43360

OEPA Class II Compost Facility Contact Information

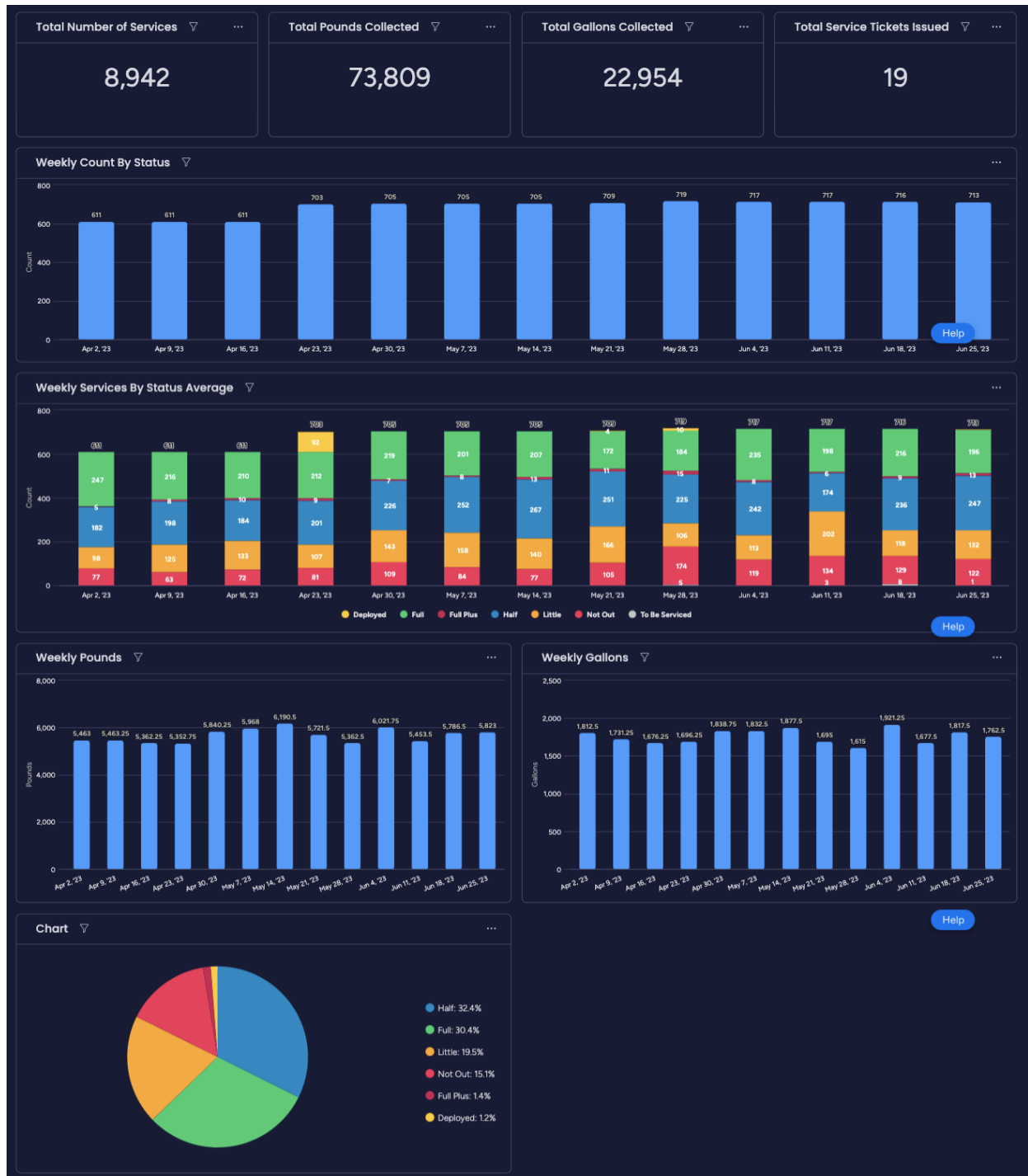
Name: David Andre
Telephone Number: 844-467-0874
Cell Phone Number: 614-746-4287
Email Address: support@gozero.org

Service Contact Information

Name: David Andre
Telephone Number: 844-467-0874
Cell Phone Number: 614-746-4287
Email Address: support@gozero.org

Attachment B: Data & Enrollment Tool Examples





GoZERO

Upper Arlington Curbside Service New Customer Information

First and Last Name*

Address*

Email*

Phone Number*

How many people are in your household?*

Do you currently use a UA drop-off location?*

Which day is your regular trash pickup?*

Special Notes

Enter apartment/condo number or any other special notes:

Submit

Never submit passwords or credit card details through WorkForms

Attachment C: Certificate of Insurance

		GOZERO0001	SDOMERSHELLEY																					
CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 10/10/2023																						
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.																								
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).																								
PRODUCER Masters Insurance Group 178 W. Schrock Road Suite A Westerville, OH 43081		CONTACT NAME: Stephanie Domer-Shelley PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL ADDRESS: stephanie@mig247.com																						
INSURED Go Zero Services & Econopia LLC P.O. Box 60 Zanesfield, OH 43360		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A : State Automobile Mutual Insurance Company</td> <td>25135</td> </tr> <tr> <td>INSURER B : Progressive Preferred</td> <td>37834</td> </tr> <tr> <td>INSURER C : Atlantic Casualty Insurance Company</td> <td>42846</td> </tr> <tr> <td>INSURER D :</td> <td></td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : State Automobile Mutual Insurance Company	25135	INSURER B : Progressive Preferred	37834	INSURER C : Atlantic Casualty Insurance Company	42846	INSURER D :		INSURER E :		INSURER F :								
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ACORD 25 (2016/03)

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