

## Comparison of Aggregation Broker RFPs

	Trebel Energy	Aspen Energy	NOPEC
<b>Date Founded</b>	2010	2000	2000
<b>Background</b>	Founded as an internet platform for consumers to learn about deregulation and compare offers - from there evolved to building governmental aggregation programs	Energy consulting firm that assists commercial, industrial, and municipal clients with a focus on Community Choice Aggregation.	NOPEC is a non-profit council of governments formed in 2000. We are the largest public natural gas and electric energy aggregation in the U.S. NOPEC has been the supplier to approximately 1,035,000 retail accounts in 242 communities across 19 counties in Ohio. In order to maximize value to our members, NOPEC focuses on the following core areas: Aggregate, Educate and Advocate. NOPEC members enjoy the advantage of bulk buying power, professional expertise, and consumer advocacy on their behalf.
<b>Availability</b>	Immediately	Immediately	
<b>PUCO Certified</b>	Yes	Yes	Yes
<b>Consulting Fee</b>	Minimum of \$.0005 per kWh depending on level of service. To come from supplier not City.	\$.00045 per kWh on electricity and .005 per ccf on natural gas that is paid based on actual CCA program uses.	"Reasonable expenses reimbursed" - no brokerage/consulting fee (essentially built into the rate)
<b>Electrical Suppliers</b>	Work with any electrical suppliers that are active in the market.	Work with any electrical suppliers that are active in the market.	NextEra Energy Services
<b>Examples of Recent Rates/Deals</b>	Yes	Yes	N/A
<b>Fees if agreement not entered</b>	Compensation is based on level of service	None	N/A
<b>Regulatory and Administrative Notes</b>	Vendor to manage processes including required filings and administration	Vendor to manage processes including required filings and administration	
<b>Customer Service</b>	Residents will have dedicated email/phone to vendor. Vendor will assist with educational website design, opt out options, and marketing	Residents will have access to vendor and to their selected supplier - vendor will support City in marketing, service, other initiatives	
<b>Opt Out Process</b>	Vendor will handle manage docketing of opt out letters and will provide phone support to constituents with questions/concerns	Will assist City in creation and management	
<b>RFP Process</b>	Will manage RFP and evaluation of suppliers, including negotiations with chosen supplier to create a Management Services Agreement.	Will assist City in developing and evaluating RFP for Community Choice Aggregation Supplier Services.	N/A - Enrolled in pre-existing negotiated rate
<b>Optimal program structure</b>	To manage all phases of Bexley's Community Aggregation program with an emphasis on procuring stable, cost-effective electricity while supporting community initiatives and providing benefit to consumers	Secure new, cost-effective Ohio-based renewably generated electricity projects specifically built for City of Bexley program and/or a jointly administered program, with an emphasis on aggressively pursuing cooperative, environmentally responsible energy plans.	
<b>Number of successfully implemented aggregations</b>	160	32 over past couple years - didn't list # earlier than that	200+
<b>Comparable Communities</b>	360,000 residential clients 4 billion kWh of annualized electricity load	Shaker Heights, Granville,	Beachwood, Chagrin Falls, Rocky River, Avon, Shaker Heights(?),